



# BUYER QUESTIONNAIRE

## BUYER INFORMATION

Date: \_\_\_\_\_

First name \_\_\_\_\_

Last name \_\_\_\_\_

Home address \_\_\_\_\_

City, state, zip \_\_\_\_\_

Cell phone \_\_\_\_\_

Email \_\_\_\_\_

Preferred method  CALL  TEXT  EMAIL

Preferred time \_\_\_\_\_ AM / PM

Occupation \_\_\_\_\_

Employer \_\_\_\_\_

Reason for buying \_\_\_\_\_

First time buyer YES  NO

Married YES  NO

Children, gender, age YES  NO

Other family members YES  NO

Pets, breed YES  NO

## CO-BUYER

First name \_\_\_\_\_

Last name \_\_\_\_\_

Cell phone \_\_\_\_\_

Email \_\_\_\_\_

Occupation \_\_\_\_\_

## PRICE AND FINANCING

Paying method? CASH  FINANCE  Lender name? \_\_\_\_\_

Have you been pre-qualified? YES  NO  Have you been pre-approved? YES  NO

What amount have you been pre-qualified/pre-approved for? \$ \_\_\_\_\_

Will your lender issue a pre-qualified/pre-approval letter stating this amount? YES  NO

What monthly payment range would you feel comfortable with? \$ \_\_\_\_\_

Do you need to sell a house before you can purchase another? YES  NO  ON MARKET

If you find a property you like, are you ready to make an offer now? YES  NO  Why not? \_\_\_\_\_

What price range are you considering? \$ \_\_\_\_\_

What down payment amount are you considering? \$ \_\_\_\_\_

Are you currently in a rental? YES  NO  When does it expire? \_\_\_\_\_

## DESIRED LOCATION

Desired city area or neighborhood: \_\_\_\_\_

Desired school district: \_\_\_\_\_

Are you familiar with the area that you would like to move to? YES  NO

Describe the look and feel of the preferred area you would like to move to: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



### HOME REQUIREMENTS

Home type: SINGLE FAMILY HOME  MULTI-FAMILY HOME  VILLA  TOWNHOUSE  CONDO   
 Selling as: NEW CONSTRUCTION  RESALE  BOTH  Home style: MODERN  CLASSIC   
 Home size: \_\_\_\_\_ sq.ft. Lot size: SMALL  MEDIUM  LARGE  Specific acreage: \_\_\_\_\_  
 Floors: SINGLE STORY  MULTI-STORY  BASEMENT  Open floor plan? YES  NO

### ROOMS & FEATURES

MASTER BEDROOMS #  KIDS BEDROOMS #  BATHS #  GARAGE SPACES #

Please rate the importance of each extra feature of your new home (1 = not important, 5 = very important):

	1	3	5		1	3	5
MASTER SUITE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	FENCED YARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WALK-IN CLOSET	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	LANDSCAPING	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BEDROOMS SIZE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	READY TO MOVE IN	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GUEST ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	NEW CONSTRUCTION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OFFICE/STUDY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	PRIVACY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
HOBBY/GYM ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIEW	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LARGE KITCHEN	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	QUIETNESS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PANTRY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DOWNTOWN AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FORMAL DINING ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	RESIDENTIAL AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LARGE LIVING ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	NATURAL ENVIRONMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FIREPLACE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COUNTRYSIDE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LAUNDRY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	FAMILY NEIGHBORHOOD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
EXTRA STORAGE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SCHOOLS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FINISHED BASEMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PARKS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WORKSHOP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO HIGHWAYS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PATIO/DECK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PUBLIC TRANSPORTATION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ AREA/POOL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO RESTAURANTS, LEISURE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BACKYARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SHOPPING	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### OTHER REQUIREMENTS

Other specific features? \_\_\_\_\_  
 Any special requirements? \_\_\_\_\_  
 Your lifestyle? Entertaining  Relaxing  Raising a family  Office  Travel  Outdoor hobbies   
 Your ideal move in date? \_\_\_\_\_

### PROPERTY VIEWING

What days and times are the best for you to view properties? DAYS \_\_\_\_\_ TIMES \_\_\_\_\_  
 What do you feel will be the key factors in your purchasing decision? Price  Terms  Possession date   
 Location  Home condition  Other: \_\_\_\_\_